

BALANCE SHEET

As at Sep.30, 2014

Unit: VND

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		236.112.837.639	237.449.812.857
I	Cash & Cash equivalents	110		15.568.992.760	38.118.698.848
1	Cash	111	V.01	7.068.992.760	2.601.438.574
2	Cash equivalents	112		8.500.000.000.00	35.517.260.274.00
II	Short-term financial investments	120	V.02	51.500.000.000	34.800.000.000
1	Short-term investments	121		51.500.000.000	34.800.000.000
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		89.407.706.684	85.692.511.019
1	Trade accounts receivables	131		80.103.221.419	79.471.919.434
2	Prepayment to suppliers	132		1.336.151.932	2.187.641.221
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	9.581.857.097	5.264.257.400
6	Provision for short-term doubtful debts	139		(1.613.523.764)	(1.231.307.036)
IV	Inventories	140		64.320.899.362	65.846.011.944
1	Inventories	141	V.04	64.468.879.910	65.999.022.205
2	Provision for devaluation of inventories	149		(147.980.548)	(153.010.261)
V	Other short-term assets	150		15.315.238.833	12.992.591.046
1	Short-term prepaid expenses	151		-	-
2	VAT deductible	152		-	-
3	Tax and accounts receivable from State budget	154	V.05	-	-
4	Other short-term assets	158		15.315.238.833	12.992.591.046
B	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		94.027.934.892	92.668.414.859
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
II	Fixed assets	220		88.567.771.628	91.166.985.803
1	Tangible fixed assets	221	V.08	40.069.174.414	42.063.471.672
	- Historical cost	222		98.132.770.015	98.683.660.880
	- Accumulated depreciation	223		(58.063.595.601)	(56.620.189.208)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	48.051.619.525	48.927.379.870
	- Historical cost	228		78.805.887.427	78.805.887.427
	- Accumulated depreciation	229		(30.754.267.902)	(29.878.507.557)

	4	Construction in progress	230	V.11	446.977.689	176.134.261
III		Property investment	240	V.12	-	-
		- Historical cost	241		-	-
		- Accumulated depreciation	242		-	-
IV		Long-term financial investments	250		200.887.800	200.887.800
	1	Investment in subsidiaries	251		-	-
	2	Investment in associate or joint-venture companies	252		-	-
	3	Other long-term investments	258	V.13	200.887.800	200.887.800
	4	Provision for devaluation of long-term financial investments	259		-	-
V		Other long-term assets	260		5.259.275.464	1.300.541.256
	1	Long-term prepaid expenses	261	V.14	5.259.275.464	1.300.541.256
	2	Deferred income tax assets	262	V.21	-	-
	3	Others	268		-	-
VI.		Goodwill	269		-	-
		TOTAL ASSETS (270 = 100+200)	270		330.140.772.531	330.118.227.716

	RESOURCES		Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5	
A		LIABILITIES (300 = 310+330)	300		76.433.708.567	110.128.827.641
I		Short-term liabilities	310		76.433.708.567	110.128.827.641
	1	Short-term borrowing	311	V.15	-	28.000.000.000
	2	Trade accounts payable	312		16.415.305.349	16.587.945.684
	3	Advances from customers	313		6.821.385.624	3.889.480.944
	4	Taxes and payable to state budget	314	V.16	27.021.776.181	22.580.550.663
	5	Payable to employees	315		3.010.950.899	8.871.165.055
	6	Payable expenses	316	V.17	10.527.361.361	17.120.152.869
	7	Intercompany payable	317		-	-
	8	Payable in accordance with contracts in progress	318		-	-
	9	Other short-term payables	319	V.18	6.041.340.872	6.428.134.501
	10	Provision for short-term liabilities	320		814.257.439	910.267.928
	11	Bonus and welfare fund	323		5.781.330.842	5.741.129.997
II		Long-term liabilities	330		-	-
	1	Long-term accounts payable-Trade	331		-	-
	2	Long-term intercompany payable	332	V.19	-	-
	3	Other long-term payables	333		-	-
	4	Long-term borrowing	334	V.20	-	-
	5	Deferred income tax payable	335	V.21	-	-
	6	Provision for unemployment allowance	336		-	-
	7	Provision for long-term liabilities	337		-	-
	8	Unrealised revenue	338		-	-
	9	Scientific and Technological Development fund	339		-	-
B		OWNER'S EQUITY	400		253.707.063.964	219.989.400.075
I		Capital sources and funds	410	V.22	253.707.063.964	219.989.400.075
	1	Paid-in capital	411		112.000.000.000	112.000.000.000
	2	Capital surplus	412		-	-
	3	Other capital of owner	413		-	-
	4	Treasury stock	414		-	-

5	Asset revaluation differences	415		-	-
6	Foreign exchange differences	416		-	-
7	Investment and development fund	417		43.917.892.930	30.594.328.540
8	Financial reserve fund	418		11.871.891.448	8.541.000.351
9	Other fund belong to owner's equity	419		-	-
10	Retained after-tax profit	420		85.917.279.586	68.854.071.184
11	Capital for construction work	421		-	-
II	Budget sources	430		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
C	MINORITY INTEREST	500		-	-
	TOTAL RESOURCES	440		330.140.772.531	330.118.227.716

INCOME STATEMENT

Quarter 3/2014

Items	Code	Note	Quarter 3		Accumulation fr. Jan. 01 to Jun. 30	
			2014	2013	2014	2013
1	2	3	4	5	6	7
1. Revenue of sales and services	01	VI.25	100.638.228.268	114.599.785.238	304.151.737.597	269.949.234.587
2. Deductions	02		-	-	-	-
3. Net sales and services (10 = 01 - 02)	10		100.638.228.268	114.599.785.238	304.151.737.597	269.949.234.587
4. Cost of sales	11	VI.27	73.969.104.300	79.107.671.916	226.603.270.006	189.184.364.943
5. Gross profit (20= 10-11)	20		26.669.123.968	35.492.113.322	77.548.467.591	80.764.869.644
6. Financial income	21	VI.26	1.456.587.466	345.062.218	3.833.767.271	1.709.972.008
7. Financial expenses	22	VI.28	82.201.054	729.868.000	557.780.344	2.389.801.332
- In which: Interest expense	23		82.201.054	729.868.000	557.780.344	2.389.801.332
8. Selling expenses	24		1.634.805.361	1.176.510.835	5.823.300.331	3.244.011.290
9. General & administrative expenses	25		2.604.611.002	3.190.853.065	8.593.882.107	9.189.691.304
10. Net operating profit [30=20+(21-22)-(24+25)]	30		23.804.094.017	30.739.943.640	66.407.272.080	67.651.337.726
11. Other income	31		76.360.747	275.897.570	961.251.252	399.981.915
12. Other expenses	32		381.126.213	520.637.437	596.366.538	668.853.713
13. Other profit (40=31-32)	40		(304.765.466)	(244.739.867)	364.884.714	(268.871.798)
14. Profit or loss in joint venture	45		-	-	-	-
15. Profit before tax (50=30+40)	50		23.499.328.551	30.495.203.773	66.772.156.794	67.382.465.928
16. Current corporate income tax expenses	51	VI.30	5.299.891.248	7.854.684.977	14.951.245.368	17.366.104.246
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	-
18. Profit after tax (60=50-51-52)	60		18.199.437.303	22.640.518.796	51.820.911.426	50.016.361.682
18.1 Profit after tax of minorities	61		0	0	0	0
18.2 Profit after tax of the parent company's shareholders	62		18.199.437.303	22.640.518.796	51.820.911.426	50.016.361.682
19. EPS (VND/share)	70		1.625	2.021	4.627	4.465

CASH FLOW STATEMENT
Quarter 3/2014 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01		312.534.038.570	289.870.883.592
2. Cash paid for supplier	02		(191.498.253.325)	(178.552.524.136)
3. Cash paid for employee	03		(36.793.729.673)	(28.955.362.055)
4. Cash paid for interest	04		(1.042.114.856)	(2.195.200.665)
5. Cash paid for corporate income tax	05		(20.566.873.138)	(21.575.617.171)
6. Other receivables	06		5.372.380.675	9.679.736.340
7. Other payables	07		(33.465.962.241)	(35.850.755.689)
Net cash provided by (used in) operating activities	20		34.539.486.012	32.421.160.216
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(3.466.327.035)	(6.470.087.174)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		715.563.636	-
3. Cash paid for lending or purchase debt tools of other companies	23		(51.500.000.000)	(55.300.000.000)
4. Withdrawal of lending or resale debt tools of other companies	24		34.800.000.000	9.500.000.000
5. Cash paid for joining capital in other companies	25		-	-
6. Withdrawal of capital in other companies	26		-	-
7. Cash received from interest, dividend and distributed profit	27		3.800.971.299	1.647.937.030
Net cash used in investing activities	30		(15.649.792.100)	(50.622.150.144)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31		-	-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		84.566.537.802	-
4. Cash paid to principal debt	34		(112.566.537.802)	-
5. Cash paid to financial lease debt	35		-	-
6. Dividend, profit paid for owners	36		(13.439.400.000)	(26.878.844.000)
Net cash (used in) provided by financing activities	40		(41.439.400.000)	(26.878.844.000)
Net cash during the period (20+30+40)	50		(22.549.706.088)	(45.079.833.928)
Cash and cash equivalents at beginning of year	60		38.118.698.848	54.588.281.411
Influence of foreign exchange fluctuation	61		-	-
Cash and cash equivalents at end of year (50+60+61)	70		15.568.992.760	9.508.447.483